

July 22, 2021

<b>The Manager, Listing Department, The National Stock Exchange of India Ltd., Exchange Plaza, 5 Floor, Plot C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai 400 051. Tel No.: 2659 8235 NSE Symbol: IIFLSEC</b>	<b>The Manager, Listing Department, BSE Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai 400 001. Tel no.: 22721233 BSE Scrip Code: 542773</b>
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Dear Sir/Madam,

**Sub: Press Release on the Unaudited Financial Results for the quarter ended June 30, 2021**

We enclose herewith the press release on the Unaudited Financial Results of the Company for the quarter ended June 30, 2021.

Thanking You,

Yours faithfully,

For IIFL Securities Limited



**Meghal Shah**  
**Company Secretary**  
Encl: as above



**IIFL Securities Limited**

Corporate Identity Number: **L99999MH1996PLC132983**

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## IIFL Securities Limited

Press Release

For immediate publication

Mumbai, India

July 22, 2021

### IIFL Securities Ltd Consolidated Financial Results for the quarter ended June 30, 2021:

- Total Income stood at Rs 268.1 Cr for the quarter (up 50% y-o-y and up 5% q-o-q)
- Profit after tax stood at Rs 68.8 Cr for the quarter (up 66% y-o-y and down 11% q-o-q)
- Assets under management stood at Rs. 55,141 Cr (up 88% y-o-y and up 26% q-o-q)

### Summary: Consolidated – Q1FY22

₹Crore	Quarter ended June 30, 2021	Quarter ended June 30, 2020	Y-O-Y	Quarter ended March 31, 2021	Q-O-Q
Total Income	268.1	178.3	50%	256.3	5%
Profit Before Tax	86.7	55.4	56%	91.6	(5%)
Total Comprehensive Income	68.9	41.5	66%	77.7	(11%)

*Mr. R. Venkataraman, Managing Director, commented on the financial results: “We continue to make investment in technology to service retail customers better. Retail broking is seeing good traction. We are also partnering with many fintech players to offer their services to our clients for trading and a wholesome investment experience.”*

## **Retail and Institutional Broking**

IIFL Securities is a key player in both retail and institutional segments of the capital market. We have over 2,500 points of presence across India and provide unparalleled research coverage on 240+ companies.

For the quarter, the average daily market turnover (including F&O) for the broking business was Rs 52,791 Cr (BSE + NSE), up 207% y-o-y and 20% q-o-q.

Total broking revenue was Rs 129.2 Cr for the quarter ended June 30, 2021, up 41% y-o-y.

IIFL's Institutional broking segment has over 740 domestic and foreign clients. It provides comprehensive research coverage, covering over 240 stocks across 20+ sectors accounting for over 80% of India's market capitalization.

## **Financial Products Distribution (FPD)**

IIFL Securities offers a wide range of products such as mutual funds, insurance, IPOs, bonds, AIF and others, targeting retail clients. FPD AUM stood at Rs. 13,152 Cr. Insurance premium stood at Rs 29.3 Cr for the quarter, remained flat y-o-y. Mutual Fund AUM grew by 69% y-o-y and 11% q-o-q to Rs 5,720 Cr as at June 30, 2021. SIP AUM grew by 65% y-o-y and 14% q-o-q to Rs 1,163 Cr.

## **Investment Banking**

The previous quarter had been a strong quarter for our investment banking segment. Our investment banking division completed 10 deals comprising of IPOs, QIPs and private equity. Select transactions completed by us include the IPOs for Macrotech Developers (Lodha), Shyam Metalics, KIMS Hospitals and Barbeque-Nation Hospitality. Our deal pipeline remains robust and we are running multiple transactions which are at various stages of execution. We are well positioned to grow our segment given our superior research and strong distribution capabilities.

## **Major fintech tie –ups during the quarter**

IIFL Securities has partnered with Safegold- a Digital Gold India Private Limited brand, to offer 999 fine 24 karat gold (99.99% pure). IIFL Securities has also integrated with global investment platform Stockal for overseas investments. These tie-ups will help broad base our service offerings.

## **Awards and Accolades:**

- IIFL Securities received the award for Innovation & Emerging Technologies at Asian BFSI Leadership Award.
- Mr R Venkataraman, Chairman, IIFL Securities received 'Most Innovative Leader' Award at Asian BFSI Leadership Award.
- Mr Sandeep Bhardwaj, CEO, Retail, IIFL Securities Ltd received 'CEO of the Year' Award from Business Connect Magazine.
- Mr Sandeep Bhardwaj, CEO, Retail, IIFL Securities Ltd received 'CEO of the Year' Award at Asian BFSI Leadership Awards.
- IIFL Foundation received Award for 'Best Use of CSR Practices in Banking & Finance Industry' at Asian CSR Leadership Awards.

- Sakhiyon Ki Baadi' project received the award for 'Innovation in CSR Practices' at Asian CSR Leadership Awards.
- IIFL Foundation received Award for 'Best Covid-19 Training Solution' at Asian CSR Leadership Awards.
- Ms Madhu Jain, Director, IIFL Foundation received 'Social Entrepreneur of the Year Award' at Asian CSR Leadership Award.

## About IIFL Securities

IIFL Securities Ltd (NSE: IIFLSEC, BSE: 542773) is one of the key capital market players in the Indian financial services space. IIFL Securities along with its subsidiaries offers advisory and broking services, financial products distribution, institutional research and investment banking services.

IIFL Securities has established itself through a combination of leading-edge technology, diverse product offerings, management expertise, and a wide network of branches across India. The Company has developed long-term relationships with its customers with sustained high quality performance and continues to be their preferred investment partner.

*This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell IIFL products, services or securities. The press release, results and presentation for analysts/press for the quarter ended June 30, 2021, are available under the [Investor Relations](#) section on our website [www.iiflsecurities.com](http://www.iiflsecurities.com).*

### Media Relations

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