

October 21, 2021

<b>The Manager, Listing Department, The National Stock Exchange of India Ltd., Exchange Plaza, 5 Floor, Plot C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai 400 051. Tel No.: 2659 8235 NSE Symbol: IIFLSEC</b>	<b>The Manager, Listing Department, BSE Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai 400 001. Tel no.: 22721233 BSE Scrip Code: 542773</b>
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Dear Sir/Madam,

**Sub: Press Release on the Unaudited Financial Results for the quarter and half year ended September 30, 2021**

We enclose herewith the press release on the Unaudited Financial Results of the Company for the quarter and half year ended September 30, 2021.

Thanking You,

Yours faithfully,

For IIFL Securities Limited



**Meghal Shah  
Company Secretary**

Encl: as above



**IIFL Securities Limited**

Corporate Identity Number: **L99999MH1996PLC132983**

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## IIFL Securities Limited

Press Release

For immediate publication

Mumbai, India

October 21, 2021

### IIFL Securities Ltd Consolidated Financial Results for the quarter and half year ended September 30, 2021:

- Total Income stood at Rs 318.4 Cr for the quarter (up 46% y-o-y and up 19% q-o-q) and Rs 586.5 Cr for the half year (up 48% y-o-y)
- Profit after tax stood at Rs 72.1 Cr for the quarter (up 41% y-o-y and up 5% q-o-q) and Rs 140.9 Cr for the half year (up 52% y-o-y)
- Assets under management stood at Rs. 1,18,442 Cr (up 257% y-o-y and up 115% q-o-q)

#### Summary: Consolidated – Q2FY22

Rs .Crore	Quarter ended September 30, 2021	Quarter ended September 30, 2020	Y-O-Y	Quarter ended June 31, 2021	Q-O-Q
Total Income	318.4	218.2	46%	268.1	19%
Profit Before Tax	96.5	69.3	39%	86.7	11%
Total Comprehensive Income	71.0	51.3	38%	68.9	3%

#### Summary: Consolidated – H1FY22

Rs .Crore	Half year ended September 30, 2021	Half year ended September 30, 2020	Y-O-Y
Total Income	586.5	396.5	48%
Profit Before Tax	183.2	124.7	47%
Total Comprehensive Income	139.9	92.8	51%

**Mr. R. Venkataraman, Managing Director**, commented on the financial results: “Our customer acquisition efforts have shown good results in the retail segment. It was a strong quarter for our investment banking segment with 8 completed transactions. Our deal pipeline continues to remain strong for the coming months as well.”

## **Retail and Institutional Broking**

IIFL Securities is a key player in both retail and institutional segments of the capital market. We have over 2,500 points of presence across India and provide unparalleled research coverage on 245+ companies.

For the quarter, the average daily market turnover (including F&O) for the broking business was Rs 67,564 Cr (BSE + NSE), up 182% y-o-y and 28% q-o-q.

Total broking revenue was Rs 142.7 Cr for the quarter ended September 30, 2021, up 32% y-o-y.

IIFL's Institutional broking segment has over 755 domestic and foreign clients. It provides comprehensive research coverage, covering over 245 stocks across 20+ sectors accounting for over 80% of India's market capitalization.

## **Financial Products Distribution (FPD)**

IIFL Securities offers a wide range of products such as mutual funds, insurance, IPOs, bonds, AIF and others, targeting retail clients. FPD AUM stood at Rs. 15,261 Cr. Insurance premium stood at Rs 43.6 Cr for the quarter, up 8% y-o-y and 49% q-o-q. Mutual Fund AUM grew by 81% y-o-y and 20% q-o-q to Rs 6,863 Cr as at September 30, 2021. SIP AUM grew by 67% y-o-y and 14% q-o-q to Rs 1,325 Cr.

## **Investment Banking**

The previous quarter had been a strong quarter for our investment banking segment. Our investment banking division completed 8 deals comprising of IPOs, QIPs/ private placement and debt transactions. Select transactions completed by us include the IPOs for Chemplast Sanmar, Sansera Engineering, Krsnaa Diagnostics and Windlass Biotech. Our deal pipeline remains robust and we are running multiple transactions which are at various stages of execution. We are well positioned to grow our segment given our superior research and strong distribution capabilities.

## **Major Tie- ups**

IIFL Securities has integrated with Wealthdesk, India's pioneering investment technology platform which will help the investors to have a seamless wealth management experience. IIFL Securities has also tied up with ETFy, through which customer can now build a strong and stable core portfolio of curated ETF baskets, starting as low as Rs 500.

## **Awards and Accolades:**

- IIFL Securities ranked as India's most reliable stock broking company by Insight Success.
- IIFL Securities was awarded dream company to work for at National Award for Excellence in BFSI.
- IIFL Securities received the award for best content marketing at the National Awards for Branding & Marketing.
- IIFL Securities won the award for Best use of social media in marketing at National Award for Excellence in Branding and Marketing.
- Sandeep Bhardwaj, CEO, Retail, IIFL Securities Ltd received CEO of the Year award at National Award for Excellence in BFSI.

## About IIFL Securities

IIFL Securities Ltd (NSE: IIFLSEC, BSE: 542773) is one of the key capital market players in the Indian financial services space. IIFL Securities along with its subsidiaries offers advisory and broking services, financial products distribution, institutional research and investment banking services.

IIFL Securities has established itself through a combination of leading-edge technology, diverse product offerings, management expertise, and a wide network of branches across India. The Company has developed long-term relationships with its customers with sustained high quality performance and continues to be their preferred investment partner.

*This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell IIFL products, services or securities. The press release, results and presentation for analysts/press for the quarter and half year ended September 30, 2021, are available under the [Investor Relations](#) section on our website [www.iiflsecurities.com](http://www.iiflsecurities.com).*

### Media Relations

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